Get ready for the carrier cloud with a **trusted partner.**

Dell's **future-ready solutions** can help you **prepare for change and success** in the new telecom landscape. Here's how.

Winning products, services, and global supply chain

Number 1
in overall customer satisfaction for x86 servers[1]

4 hour
supply chain response time, globally[2]

7
carrier cloud labs operated with partners like Intel, Red Hat, and VMware

High-value, future-ready solutions for telecom

Game-changing architectures

Hyper-scalability

Unparalleled cost to value

Peak performance

100% open and standards based

Flexible and scalable in any direction

High-quality and **economically viable**

Optimized workloads, infrastructure, and experience

Unique solution design approach

Compute-centric architectures
Change the service delivery cost structure.

Software-defined technologies
Enable fast, flexible service creation and rollout.

Cloud-scale implementations
Get maximum efficiency and global reach.

Broad partner ecosystem

Virtual network functions (VNFs)
Management and orchestration (MANO)
Virtual infrastructure management (VIM)

Complete solutions

Whether you're a service provider or a TEM, **Dell partners with you to drive your business forward.** Learn more at Dell.com/Telecommunications.

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